

Harjeet Kaur Bhatia

Partner

Head of Corporate / Commercial

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Harjeet is a member of the Delhi Bar Association. She has been practicing in Dubai, U.A.E. since 1999 when she joined Lutfi & Co, one of the oldest and leading full-service Law Firm headquartered in Dubai (attached e-brochure)

Harjeet is heading the Firm's corporate practice and represents public and private companies in a variety of industries in transactions involving mergers, acquisitions, financings, structuring, restructuring and general corporate matters.

While Harjeet represents clients across a broad array of industries, her work in the field of healthcare, education, hospitality, and Real Estate has been particularly noteworthy.

Working with Clients and counsel in different jurisdictions coupled with her knowledge and sensitivity to legal, business, and cultural differences around the world, Harjeet has a differentiated ability to efficiently achieve results in cross-border and multi-jurisdictional projects. Considerable experience with a vast array of clients makes Harjeet equally comfortable with start-up, middle market, and large businesses. Some examples of Harjeet's effectiveness include the following:

- Acted on behalf of the Seller for the sale of its specialized marine services company to the Buyer, Abu Dhabi Ports. The sale consideration was circa \$100m.
- Acted in relation to a joint venture between the Government of Emirates of Fujairah and two other major Local and International entity with regards to the establishment of a major oil storage tanks facility in Fujairah. The transaction value was in the region of US 250m.
- Acted in the completion and conveyancing of considerable number of substantial real estate transactions including five-star hotels, hotel apartments, mixed developments here in UAE.
- Advised some of the leading public listed companies from India and Europe about their joint venture operations in UAE, India, Singapore, Switzerland, Denmark, South Africa onshore & Offshore. This included advice on all regulatory and other related issues and the preparation of relevant documents.
- Advised and completed transactions mainly involved from the beginning negotiations, legal due diligence and executing sale and purchase agreements of running hospitals and clinics in U.A.E.
- Negotiating contracts between local and international logistic companies.
- Represented many International companies in obtaining category 1,2,3A ,3C and 4 license including setting up family offices in DIFC.